

^o OBSERVATIONS

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ON THE

IMPORTANCE OF

NATIONAL MANUFACTURES;

And particularly on the

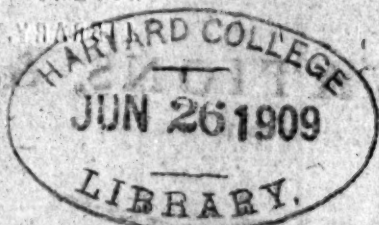
LINEN MANUFACTURE.

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Daniel B. Fearing
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OBSERVATIONS, &c.

INDUSTRY is the great source of national wealth and prosperity. Destitute of this source, no nation can rise to a distinguished degree of power or pre-eminence; because no species of wealth can supply the place of industry, or produce the same happy effects to society.

Let us suppose two nations, in similar circumstances, with regard to situation, climate, &c.; that their numbers were equal, and an equal revenue necessary for the support of each; but, that the one owed its support to the industry and activity of its people, while the other was supported from the produce of gold mines, or any other adventitious circumstance, unconnected with national industry. In the first state, wealth would be more equally diffused, the mutual interests, wants, and necessities

cessities of the people would give rise to laws and regulations friendly to liberty, to the arts and sciences, and to every thing that is ornamental, or beneficial to mankind. In the other, (unless we can suppose a romantic policy, of which the world never afforded an example), we must foresee, that the wealth of the nation would soon fall into the hands of ambitious and powerful individuals, who might wallow in riches and luxury, while the great body of the people would experience every degree of tyranny and oppression.

In comparison with other nations, the first would be powerful and respectable, the other weak and contemptible. If such is the case, (which the least knowledge of mankind fully evinces), every state is bound, by the strongest ties of duty and interest, to encourage and promote the industry of its people.

England has afforded an illustrious example of this policy, and shown its happy effects. When we look into the map of the world, and observe what an inconsiderable

nable part the British isles occupy, how small the numbers of their inhabitants are, when compared with the vast multitudes which are spread over the earth, we cannot but wonder at the very exalted station they have so long maintained.

This superiority can be attributed only to that spirit of industry which Britain has so remarkably displayed, and which may be said to have given birth to her excellent constitution.

Her industry has filled her dominions with people, and her people with riches. These, again, have not only defended her against the power of rival nations, but have enabled her to gain a dominion, more wonderful and extensive than any other nation in modern times.

To say that Great Britain has already attained her meridian grandeur, and that in time she will sink to the common level of other nations, is the language of a mean and grovelling spirit. Surely, it is not the duty or interest of her people to entertain such sentiments: Nothing could have a greater

greater tendency to accelerate her ruin ; while, on the contrary, by an unremitting attention to the same causes to which she owes her advancement and superiority, she may long preserve them. But even, if the rising powers of other nations should abridge her foreign dominions, still she would continue a great, respectable, and happy nation, while she remained industrious and active, and possessed within herself the means of her own support.

As the manufactures of all the world are but equal to the consumption of all the people in the world, it may be said of those of every individual nation, that their own wants and necessities afford an ample field, sufficient for the exertion of their own industry.

In states which are more industrious than others, a very different mode of living prevails ; necessity is not the only spring to industry ; riches create new wants ; and the pursuit of what may be termed the comforts, elegancies, or luxuries of life, open
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an increased and unbounded field for the industry of the people.

To put this argument in a more striking point of view, let us imagine a nation, so fortunately circumstanced, that she possessed within herself every production, natural or artificial, which the world affords. In these respects, she would undoubtedly be the happiest nation on the face of the earth. Her own industry alone would be requisite to procure her the full possession of all those objects which are the constant pursuit of mankind, and which are not to be obtained at present, without exploring the farthest corners of the world, at the expence of much blood and treasure.

But, though no country ever enjoyed such unlimited advantages; yet surely that nation which can best supply its local defects, must be proportionally happy and prosperous: And prosperity and happiness can be attained only by the exertions of industry; for these lessen her wants, promote her independence, and afford her a species

species of strength and wealth, of which she cannot easily be deprived.

It may, therefore, be laid down as an axiom, that the first care of every nation ought to be, to encourage domestic industry, to promote her own trade and manufactures, and, as far as possible, to supply all her wants. Our forefathers do not seem to have been regardless of this policy. England had no sooner emerged from the ignorance of former ages, than she bestowed the most unremitting attention to the establishment and support of her manufactures. Innumerable laws and regulations were enacted, from day to day, for their promotion; bounties were granted on infant manufactures; and a restriction of the importation and consumpf of foreign articles, kept an uniform pace with the advancement of her own industry.

To such policy England is indebted for the valuable manufactures of wool, of iron, of silk, &c. And, to the establishment of these manufactures, she owes that flow of wealth which exalts her above other nations,

tions, the comfortable and happy subsistence of one half of her people, and an extraordinary population, which supplies her with formidable fleets and armies, and enables her to send colonies to all the quarters of the globe.

England is much farther advanced in manufactures, and improvements of every kind, than either Ireland or Scotland; and there is no doubt, if the same spirit of industry was introduced into these parts of the British empire, it would greatly add to the strength, wealth, and happiness of the whole.

That some nations are less industrious than others, is very discernible; but, to affirm that there is any invincible reason for this, depending on the constitution or temper of the people, is absurd; for, in all climates and situations, we find the people inhabiting the same spot, at some periods indolent, at others industrious; therefore, the true spring of industry and enterprize, arises from favourable circumstances in a

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state. These tend to encourage labour and exertion, and gradually to dispel indolence and inactivity.

The happy constitution of a state, which guards the liberty of the subject, secures private property, and makes the protection of trade and commerce the object of her laws, constitutes the evident causes of industry.

England, Scotland, and Ireland, seem to have been designed by Heaven to compose one empire; and their union is beneficial to the whole.

England, as possessing more strength and wealth, is an acquisition of great value to the other two; while she, in her turn, has procured from them a vast addition to her territory, to her strength, and to the numbers of her people; without which, it cannot be supposed that she would have been able to raise such fleets and armies as were necessary for her defence. In this point of view, the union of the three kingdoms is equally favourable to all. But it is far from having proved so in many respects.

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Though England was much farther advanced in manufactures and improvements than Scotland or Ireland; yet (as it is to be taken for granted there is no natural bar or impediment in either country for their advancement in these particulars), there is good reason to conclude, that the same causes which brought about that fortunate change in England, would, in time, have produced the same effects in Ireland and Scotland. Experience, however, has shown the contrary.

The Irish and Scots make but small advances in manufacture; the people are poor and necessitous; they are ever disposed to wander from home, and seek that subsistence in other countries which their own denies. The emigrations from Scotland and Ireland have been excessive, as well as the numbers that have been drawn into the army and navy, and every where present the melancholy prospect of a ruined and depopulated country.

It is said, that sufficient numbers still remain for all the purposes of agriculture and manufacture.

manufacture. This indeed is true; but proceeds not from the abundance of men, but from the want of employment for them.

The reason why Scotland and Ireland have made no greater advances in trade and manufacture, is fully to be accounted for from their connection with England.

That country had got the start of them greatly in every manufacture; and, from her superior wealth, had attained great advantages over them. The ascendant obtained over Ireland, and the union with Scotland, opened their ports for English manufactures; and, while it proved an advantage of the last consequence to England, by opening a market more uniform and extensive than all the rest of the world beside, it proved the ruin of Scots and Irish manufactures, and still hangs a millstone about the neck of industry, which, if not removed, will, in time, prove destructive to these parts of the British empire, and ultimately to England herself.

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This conclusion may not appear absolutely necessary. It may be supposed, that, though Ireland and Scotland were even to remain in their present state, if they did not decline, they would still answer all the purposes for which they are at present useful; and the empire in general would be in no worse situation than it is now.

This supposition would deserve some attention, if the alteration of times and circumstances had not produced wonderful changes in both countries. The Scots and Irish, though far short of their neighbours in wealth and industry, are fast approaching to their mode of living: By intercourse with them, they have adopted their manners, and acquired a taste, not only for the comforts, but for the elegancies and luxuries of the English.

In these kingdoms, there is a constant demand for English manufactures and articles of trade; and their own exports being insufficient to pay their imports, their cash is diminished, paper-money is circulated to an enormous extent, the rents are
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racked, the people oppressed, and bankruptcies increased an hundred fold. This presents scenes of distress, unknown and unfelt before, and, if permitted to go on, will become absolutely intolerable.

The cure for this evil is to diminish the imports and increase the exports. But, how is this to be effected, while English manufactures find free admission into the markets of Ireland and Scotland, and which cannot be shut out while their connection with England remains? The public spirit and patriotism of individuals, to raise manufactures, under so great disadvantages, is of no avail; the great tide of English manufactures, already well established, and brought to perfection, will for ever bear down any attempts of that kind.

To those who are strangers to the introduction of a new manufacture, it will not appear half so arduous an undertaking as experience proves it to be.

It may be argued, that there are no secrets in the mode of carrying on the principal manufactures of England; that

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English artists may be procured to introduce new manufactures, and that the Scots and Irish have advantages in the cheapness of labour, &c.

This reasoning may appear plausible; but the experience of former times proves, that it is greatly overbalanced by other considerations.

English artists may be procured; but their skill and dexterity cannot be immediately infused into the various workmen employed by them. The slowness of execution is more than a counterbalance to the cheapness of labour, and the imperfection of their first attempts brings their manufactures into speedy disgrace. The merchants attempt to sell them, and disoblige their customers; the manufacturer soon finds his capital and credit exhausted in an unsaleable commodity; heavy losses are sustained; the adventurers are discouraged; and their patriotism is soon extinguished by their interest.

If

If the Scots and Irish were independent of the English, and could shut out her manufactures, while they introduced their own, the case would be exceedingly different. Secured in the home-market, the manufacture would rise, skill and dexterity would be acquired, which in time would enable them to rival even the English *. An exclusion of the manufactures of England is, however, impossible, without dissolving a connection, which ought to be the warmest wish and endeavour of every good man to preserve to the latest posterity.

The Irish have felt their distresses ; and, with a view to relief, have petitioned for a free trade. This it would undoubtedly be of

* Ireland possesses some advantages over Scotland in the facility with which she might introduce new manufactures. Being an independent nation, and enjoying a parliament of her own, bounties and other encouragements may be granted by themselves.

These would operate to the disadvantage of the manufactures established in England, which an extension of the linen would be the most effectual means of preventing.

of consequence for them to obtain ; the liberty of exporting their own products to any market, the privilege of supplying themselves with the manufactures of all countries, without restraint, would prove a considerable benefit. It might increase their shipping, their trade, and raise the value of their lands by a greater exportation of *natural* products ; but would be far short of answering the happy purposes expected by the Irish ; while destitute of manufacture, their trade would be confined to the mere employment of *carrying*, and the export of natural products, which is the least beneficial to a nation, as it resembles the gold mines formerly mentioned, affords no room for industry, and does not promote the wealth and happiness of the people at large.

Manufactures are the precious springs of trade and commerce. How to make those springs flow copiously, is a question of the greatest national moment. If, under the idea of a free trade on the part of

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Ireland, English manufactures were not to be excluded, their own, in similar branches, can never be expected to flourish. Yet, if with a view to relief, English manufactures are to be excluded, (an idea which ought never to be entertained), that sacred connection, so necessary to the prosperity of both kingdoms, would be totally dissolved.

To preserve the manufactures of England, to promote those already established in Ireland and Scotland, and to encourage new ones, which might not interfere with England, would be the happiest, and is the most rational plan, for removing these apparent difficulties, for healing all differences, and for giving new strength and vigour to the whole.

Few individuals are capable of forming a plan, by which so important and extensive a purpose is to be obtained. But, if the idea was once adopted, and men of all professions invited and encouraged, to point out in what branches the Scots and Irish might be usefully employed, there is
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little reason to doubt, but ample fields for improvement, presently unthought of, might open to their view. The imports of foreign commodities to Britain are immense; the wants of other nations are boundless; and, by a strict attention to these, a substitution for many foreign articles might be invented, and established at home.

Such a research would give rise to many new projects and interesting schemes; at the same time, it would require much skill and judgment, to distinguish the solid from the unsubstantial and airy; a difficulty which by no means ought to be an obstacle to the attempt. No such difficulty, however, attends the farther encouraging and extending those manufactures, already in part established, in Ireland and Scotland, and for which these countries have given evidence, that they are in every respect well adapted.

Of these, the most considerable and important is the linen, and which highly merits particular attention.

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Of all the manufactures of Europe, none is more generally known and carried on than the linen.

Every country possesses the materials for it; and, as it requires but a moderate degree of skill, it is every where established.

The disadvantages under which it has constantly laboured in England, from the interference of a foreign manufacture, (to which no other manufacture is exposed), has however rendered it but an unprofitable branch in that country, where more beneficial employments abound.—And for this reason, the English, though they have always had a considerable domestic linen manufacture, in some branches, have never found it their interest to supply themselves altogether with linen, nor thought of making it an article of export. On the contrary, till the introduction of it in Scotland and Ireland, they were chiefly supplied by a foreign importation.

Next to the woollens, however, the linen is the most extensive manufacture in Europe; and, though not so profitable to the merchants

merchants or manufacturers, is of the highest consequence, and proves the greatest blessing to the poor of every country where it is established. The price of labour, in the linen manufacture, almost constitutes its whole value. The number of men employed in it, though considerable, bears a small proportion to the women and children.

These, without interruption to their household affairs, can, at all their vacant hours, be employed in spinning, winding, &c. ; and, whatever may be the employment of the men, their wives and daughters are almost all employed in the linen manufacture, wherever it is carried on.

The importance of this manufacture led our forefathers to wish the establishment of it in Ireland and Scotland.

About the beginning of this century, the extension and promotion of it became a favourite object, to which they were stimulated, by the double motive of providing employment for their own people, and saving to the nation immense sums of money,

money, annually paid to foreign nations for linen. Public societies were formed as guardians of the manufacture, and many wholesome laws and regulations were framed for its advancement. The care of the public has not been thrown away. The linen, once trifling in Ireland and Scotland, has gradually arisen to great magnitude, and is become the staple of both kingdoms. It is the fund from which they chiefly pay their extensive imports from England, and is of such consequence to them, that, if they were deprived of it, they would soon be reduced to the greatest distress.

In the most flourishing years of the linen manufacture, the imports of it from Ireland to England, amounted to 25 millions of yards; and the quantity stamped in Scotland, (which is chiefly exported) amounted to 15 millions; and, supposing 10 millions more are retained by the two countries for their own consumption, the whole extent of the linen manufacture in both kingdoms, would amount to 50 millions of yards, which, valued at one shilling

ling a yard, would be worth L. 2,500,000. And, setting apart one fifth as the price of materials, there would remain L. 2,000,000 Sterling, as the price of labour to the poor: Or, in other words, as it is well known the poor people in Scotland and Ireland (including men, women, and children) are annually maintained for less than L. 3 each, the above sum would give bread to near 700,000 people, or almost one fourth part of all the inhabitants of Ireland and Scotland.

The importance of this manufacture is, therefore, sufficiently striking; and it is matter of great astonishment, that it is not only *still* allowed to struggle with the most formidable difficulties, which threaten its dissolution, but that, amongst all the plans which have been suggested for the relief of Ireland, government have not cast their eye on the most obvious of any, which would be equally advantageous to Scotland, and nowise prejudicial to England.

The Scots and Irish are languishing for want of employment, while their staple
manufacture

manufacture has not yet acquired much above half the extent of which it is capable. The foreign linens annually imported into England are nearly equal to the imports from Ireland and Scotland. An exclusion of foreign linens would give an amazing additional field for the industry of both nations, and might, in time, be carried to such an extent as to afford them full employment. This seems to deserve consideration.

The fine linens in which the Scots and Irish have made the greatest progress, were once all imported from Holland. From some political motives, these fine linens were subjected to a much higher duty, (no less than fifteen pence *per ell*), than almost any other species of foreign linen. This operated as a prohibition on Dutch hol-lands, gave the trade to Ireland and Scotland, and produced a very unexpected and happy effect.

The Scots and Irish, in a few years, not only supplied the whole consumption, but they brought their manufacture to such perfection,

perfection, that they even surpassed the Dutch ; and the nation is now better and more cheaply supplied than ever they were formerly. The consequence is, that the manufacture of that article in Holland is almost annihilated.

England, by taking such quantities of foreign linen, is the greatest support and prop to that manufacture in foreign countries ; and, if she was to withdraw her countenance from them, and transfer it to the home-manufacture, it would flourish, while the other would decline.

The same advantages which followed the introduction of the fine, would, in time, follow that of the coarse linen ; and there is great reason to believe, that the linen manufacture, at present far short of our domestic consumption, might become a great article of export, adequate to all the industry of the Scots and Irish, for many ages to come. This is the more probable, when we think of what is likely to be the state of America some time hence.

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The Americans, at present our foes, must, in time, be reconciled to us in some manner or other. The British and Irish have the advantages of old connections, which will not soon be effaced, and will give them the preference to other nations. The increased population of America may open an extensive market for that manufacture, which may one day render it as important, and the source of as much wealth to Ireland and Scotland, as the woollen manufacture to England.

To the linen manufacture alone, we do not argue that all our attention and our hopes should be directed; every exertion should be made to introduce others. We only affirm, that it is absurd, that the most natural manufacture of the country should be totally overlooked and neglected.

A prohibition of foreign linens all at once, would be injudicious. But an additional duty of 10 or 15 per cent. on the present rates, would prove a great encouragement, give immediate relief, and extend the Irish and Scots manufactures.

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These, like all such established in England, ought to be secured by a prohibition of the rival manufactures, as soon as there is a fair prospect of their being able to supply the consumption. For such is the variety of the linen manufacture, that, while the foreign is admissible into our ports, the importers will always find means to elude a great part of the duties payable; by changing their denominations, lengths, breadths, &c. and thus will for ever prove a thorn in the side of our home-manufacture.

The interposition of legislature is, however, not only requisite, with a view to the further advancement of the linen trade in Ireland and Scotland, but also to preserve it from a decline.

The fine linen trade is too narrow a field for the industry of both nations, and is already over-done. The Scots and Irish have attempted other fabrics, and made considerable progress in them. To their success in these, they were, however, chiefly indebted to the late war in Germany, which

which interrupted the manufacture of their rivals, and enhanced the price.

They were restored with the peace; and their renewed interference, in the English market, has thrown the Scots and Irish into the greatest distress, and presents them with the melancholy prospect of treading back the ground they had already gained, while they had a view of making still farther advancement.

A few years ago, the Scots and Irish made application to parliament in behalf of their staple trade. The British and Irish Houses of Commons were many months employed in inquiring into the state of that manufacture.

Its great extent and importance were fully proved, and its distressed situation admitted by all parties. The importers of foreign linen, (a wealthy body), whose interest is diametrically opposite to that of the home-manufacturer, found means to defeat the application. They industriously alarmed the manufacturers of England, (of all men in the world the most jealous), by persuading

persuading them, that, if additional duties were laid on foreign linens, foreign states would retaliate, and lay additional duties on British manufactures.

This unconstitutional argument, (which they would have laughed to scorn, if ever it had been used in opposition to the many duties and prohibitions the English have, from time to time, procured in favour of their own manufactures), was allowed its full force. Numerous petitions from all quarters were lodged against the bill; and the interests of two great parts of the empire were sacrificed to that of a few merchants, already grown rich and opulent at the expence of the poor of their country; and thus it must ever be in a competition, where Ireland and Scotland enter the lists with England, till the wisdom of administration shall perceive this object in a different point of view, and adopt the happy policy of preferring a general good to the interest of a few individuals.

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